



Best Practice Club™

www.bpclub.com

The Best Practice Club

Best Practice Makes Perfect!

The Idea is Simple



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Best Practice is: “Those practices that have been shown to produce superior results, selected by a systematic process and successfully demonstrated.”

Benchmarking is: The practice of learning through comparing.

Networking is: The development and management of a contact base for reasons such as knowledge sharing and peer support.

The Aim is Improvement



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The sole aim of the **Best Practice Club** is for members to achieve *measurable* improvements to their business:

- **By enabling Self Assessment & Comparison**
 - **Helping companies to identify their strengths and weaknesses**
 - **Supporting knowledge sharing and benchmarking programmes**

- **By providing access to information through Networking, Research and distributing Best Practice**

- **By delivering Training & Advice**

Why Join?



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It prevents insularity

It fosters diverse networks - a key characteristic of high performers

It provides opportunities to engage with benchmarking partners

It opens up access to best practices in other organisations

It prevents duplication - most problems have already been faced by someone else

Why Network?



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I. Networking improves your performance

- Research consistently demonstrates that high performing individuals have larger and more diversified personal networks
- Networkers understand they don't need to know everything, they just need to know who else to go to for information

Why Network?



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2. Networking is a quick and natural source of knowledge

- **Even with modern technology people are up to 5 times more likely to turn to colleagues for information**
- **Relationships are critical for obtaining information, solving problems, learning how to do work**
- **The quickest way up the learning curve is to speak to someone with past experience**

Why Network?



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3. Businesses need employees with valuable networks

- **Dynamic businesses need to anticipate and react to change**
- **Employees need to develop networks in order to “get inside the change cycle”**
- **Businesses with diverse networks can respond more quickly**

Why Network?



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4. Networking is good for you!

- **Networking is an on-going activity**
- **Who you know = what you know**
- **Networking is fun!**

Starting the Dialogue



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Our Networking meetings overcome the shortfalls of the “party” approach and start the real dialogue



Your Membership



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The **CORE** benefit of membership is access to the **Trusted Network**. You will join **1000s** of managers in large companies and organisations throughout the **UK**.

You will have access to:

- **Networking Meetings – Regional and Theme based**
- **Online Networking – via the Forum**
- **Member one2one– online Directory organised by process & function**
- **BPIR Knowledge Database – as a main contact you have online access**

Events & Activities



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You can participate in 50 discounted events each year:

- **Workshops (free to Full Members)**
 - Member presentations and group exercises to explore a chosen topic and transfer best practice
- **Special Interest Groups**
 - Facilitated series of meetings that focus on particular aspects of a special interest area, e.g. Health & Safety
- **Active Learning Days**
 - One day training events
(Run by leading specialists on behalf of the Club)

Some Past Events



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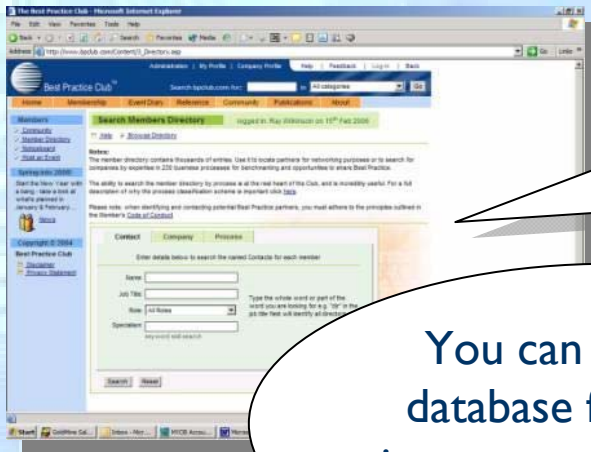
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Theme	Host
Best Value Review	London Underground
Employee Recognition Schemes	Bradford & Bingley
What is Six Sigma?	Timet
Implementing SAP	Novartis Pharmaceuticals
Talent Management	Vodafone
Internal Communications	Thames Valley Water
Market Segmentation	West Mercia Constabulary
Lean for Service Companies	Siemens Business Services
Balanced Scorecard	PZ Cussons

Online Benefits



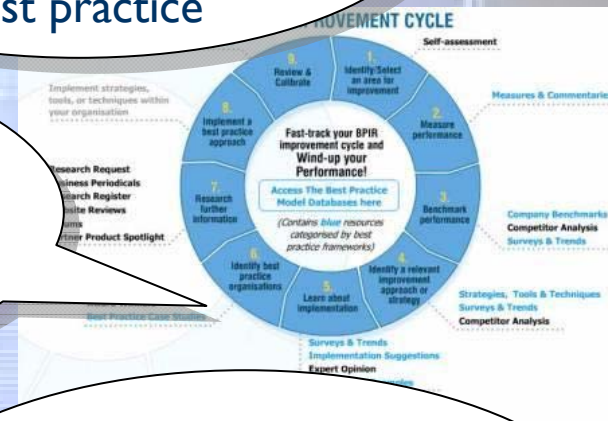
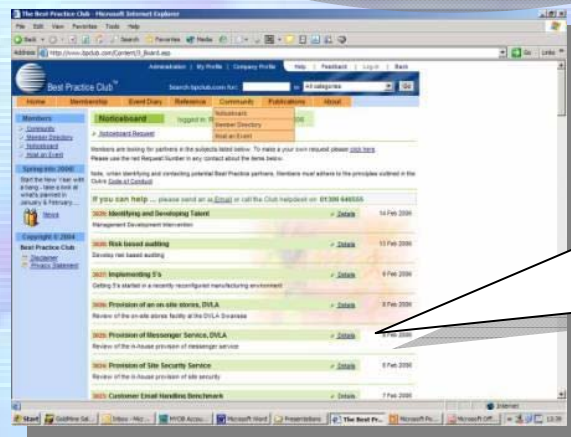
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You can search the one2one for partners by process, function and best practice

You can search the database for business improvement reference material

You can post requests for assistance on the Forum and respond to other members



The Club Helps



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- **To assess the impact of current practices**
- **To locate examples of best practice**
- **To gain access to examples**
- **To learn how improvements were implemented**
- **To transfer and adapt best practice**

What Members Say



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“Found the day very rewarding. Learning about how other organisations have implemented Lean and other issues that arose and how they addressed them were very interesting.”

- HBOS

“Very well structured day, well worth travelling 350 miles: lots of learning. Good to see how other industries tackle similar issues.”

- AWE

“The Best Practice Club is a useful way of making and maintaining contacts with other companies. This helps with identifying potential benchmarking partners. Also the Case Study Days arranged by the Club are a very cost effective means of gaining opportunities to learn from different organisations.”

- BT

Next Steps (I)



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**Don't Go it Alone –
Contact the Club
Team**

**Communicate
the Benefits –
Share the
Power**

**Set up a Best
Practice Group
– Gain Support**

**Identify
Areas for
Improvement – Be
Open & Honest**

**Access Best
Practice through
the Club**

Next Steps (2)



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**Network,
Network,
Network**